

WA3RM's business model for best sustainability impact

Industrial Symbiosis: business enablers and technology drivers



CORALIS

Industrial Symbiosis
in Energy Intensive Industries



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The Regenergy Frövi project is a 36-ha site for industrial symbiosis with BillerudKorsnäs with a budget of €38m



Frövi site, Sweden:

- 36 ha construction site available for prawn production & greenhouse
- Local plan approved for industrial use, building permit expected in Q4 2021
- Investment budget €38m

- Greenhouse (10 ha)
- Shellfish farm (10 ha)
- Heat recycling
- CO₂ recycling



BILLERUDKORSNÄS



Industry Partner:

BillederudKorsnäs AB (Frövi site)

- One of Europe's largest producers of renewable packaging for food & beverage industry
- Pulp production >470,000 tons / year
- The mill has existed since the late 1800's
- The Company employs approx. 640 people

Regenergy projects implement WA3RM's 6-winner partnership business model that aligns interests and enables best-in-class contributions

Operation partner

WA3RM's seeks local partners to operate and maintained shared facilities

Construction partners (2)

WA3RM's local team leads construction



Finance partners (5)

WA3RM fund provides investment opportunities and links financing to projects



WA3RM

- WA3RM scouts waste-to-X opportunities qualified in a business case for each market
- WA3RM is an *integration innovator* – working across sectors e.g. low-grade waste heat to food



Anchor industries (2)

WA3RM qualifies waste streams, sites and industry partners, securing access to waste resources and site



Operator partners (2)

Attractive business case to recruit best-in-class partners to operate waste-to-x businesses. Operator partners input the design requirements necessary for maximum value creation.



The partnership business model is the most sustainable, because it allows each partner to perform best

- Recycling energy, potentially several times, is an easy path to reduced climate damage
- Industrial symbiosis provides a lasting change (20 years calculated at Frövi)
- Making use of low-grade heat (40-50°C) allows for great impact
- Industrial scale is needed to achieve climate goals
- The **Integrator** WA3RM specializes in project development
- The **Operators** of facilities using waste heat excel at their business, thus getting the most out of resources
- The **Financiers** are best at allocating capital
- The **Anchor Industry** remains focused on their core business